



Auburn Industrial
Development Authority

AUBURN INDUSTRIAL DEVELOPMENT AUTHORITY

MEETING MINUTES

Wednesday, June 13, 2012 @ 4:00 PM

Third Floor

Memorial City Hall

Board Present: James Dacey (Chair); Sue Chandler (Member of Labor); William Graney (Council Member); Michael Kane (Member of Industry); William Andre (School Board Member); Matthew Smith (Council Member); Monika Salvage (At-Large Member); Laurie Didio (At-Large Member)

Staff: Jennifer Haines (Executive Director); Tricia Ottley (Planning & Economic Development Program Manager); Maureen Pesek (OPED Secretary)

1.) ~ **Approval of Minutes**

James Dacey asked for a motion to approve the minutes from the May 30th, 2012 meeting. Sue Chandler made a motion to accept the minutes and Mike Kane second. Laurie Didio abstained as she was absent. Motion carried.

2.) ~ **Strategic Planning discussion/policy**

Trish Ottley distributed an outline that could be for discussion purposes (see attached). The four topics of the outline are as follows:

1. ~ **Project Eligibility (Type)**
2. ~ **UTEP Analysis**
3. ~ **AIDA Process**
4. ~ **Recap of Council Requests**

The following discussion ensued:

Jenny Haines asked what time frame and criteria the Board wanted.

Matt Smith suggested breaking projects into tiers; one would be for industry that support suppliers and the second would be retail, and that the Board should judge the merit of each applicant.

Bill Graney said that applicants should be graded higher for bringing better paying jobs to the community.

Monika Salvage asked if the Board is happy with the standard PILOT as it stands right now.

Matt Smith asked what the variables are to consider.

James A. Dacey
Chairman

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Jenny Haines said the AIDA Uniform Tax Exemption Policy (UTEP) for PILOT's is 10 years with deviation available. CCIDA has a 20 year term and may grant enhanced benefits on a case-by-case basis for a project expected to have a significant economic impact on the area as determined by CCIDA, but they never extend 100% exemption; AIDA does.

Jim Dacey said that the rollover of the income of an employee of a business multiplies 3 times.

Monika Salvage said that the 20 year term makes more sense for the County and AIDA should have a shorter standard with 7 or 10 years for retail, and attach a clause for a base on employees. She went on to say not to begin negotiations with a 20 year term because then the applicant may have to be talked down to a lower term.

Sue Chandler said that the business should always pay the taxes that are presently being paid.

#4a. Recap of Council Requests (from the attached handout)

Jenny Haines asked what the Board thought of "public to be heard" at every meeting.

Matt Smith said it was a good idea and makes meetings more transparent.

Jim Dacey said that every project advertises a "public to be heard" meeting in the local newspaper and that should be sufficient.

#4b. Home Rule – Board Appointments (from the attached handout)

Matt Smith said that each member of Council, including the Mayor, would submit a name for each Board, as opposed to being appointed by the Mayor.

The Board discussed different viewpoints related to this proposal.

#4c. Home Rule – Council Approvals (from the attached handout)

Jenny Haines explained to the Board that by having this enacted, Council would have "veto power" over an approved AIDA project.

3.) ~ Other Business

Jenny Haines invited the Board to attend a webinar at BOCES on Wednesday, June 20, 2012, from 1:30 to 3:00. The subject matter is **"Impact of PILOTs on the 2% Real Property Tax Cap"**. She said this webinar will help clarify and explain what the impacts are concerning how IDA PILOTs impact the calculation of the tax levy for municipalities and school districts.

The next meeting is scheduled for Wednesday, June 27, 2012 at 3:30.

A motion to adjourn was made by Monika Salvage and second by Sue Chandler. Motion carried.

Minutes respectfully submitted by: Maureen Pesek